The key in this approach to sharing the gospel is to use your Bible and some simple questions. Questions are the key to focusing a person’s attention where you want it to go.

The Approach

Ask the following questions in order. Do not refute or challenge their answers. Ask them in sequence and listen attentively to what responses are offered?

1. Do you have any kind of spiritual belief?
2. To you, who is Jesus?
3. Do you think there is a heaven and hell?
4. If you died right now, where would you go?
5. If what you believed were not true, would you want to know it?

The intent of the last question is to open the path to use the Bible to answer the questions. The point of the approach questions is to open a path to the Bible. So don’t argue about any of the answers. Simply accept the responses and ask if they would like to see what the Bible has to say.

The Bible

Prior to sharing and asking questions, take a few minutes and mark the progression of verses in your Bible. At the bottom of the first scripture page, write the next scripture that you will use. In that way, you’ll have a built-in direction system from one verse to the next.

Share the verses in the following order. After each verse ask the question, “What does this say to you?”. If they do not respond correctly, say “read it again”. Have them reread the verse until they correctly state what the verse is saying. Do not correct or offer your opinions. Simply have them read the verse and tell you what it says.

1. Romans 3:23 (Question: What does this say to you?)
2. Romans 6:23 (Question: What does this say to you?)
3. John 3:3 (Question: Why did Jesus come to die?) [This is a different question but very important]
4. John 14:6 (Question: What does this say to you?)
5. Romans 10:9-10 (Question: What does this say to you?)
6. Revelation 3:20 (Question: What does this say to you?)

The Close

After reading scripture and answering the questions associated with the verses, ask the following questions:

1. Are you a sinner?
2. Do you want forgiveness of sins?
3. Do you believe Jesus died on the cross for you and rose again?
4. Are you willing to surrender yourself to Jesus Christ?
5. Are you ready to invite Jesus into your heart and into your life?

The Prayer

Father, thank You for the free gift of eternal life. I know that I am a sinner and need your forgiveness. I am sorry for my past sins, and ask you to forgive me.

Jesus, I believe you died on the cross for my sins and rose from the dead. I now open the door of my heart and invite you to come into my life. I realize there is nothing I can do to earn my salvation. I place my complete trust in You alone for eternal life. I choose to follow you as my Lord. Please make me the person You want me to be.